Oil & Gas, the move from documents to data



Information Weather Report



© Vicnt | Dreamstime.com - Girl & Tornado Photo



Data vs. Documents



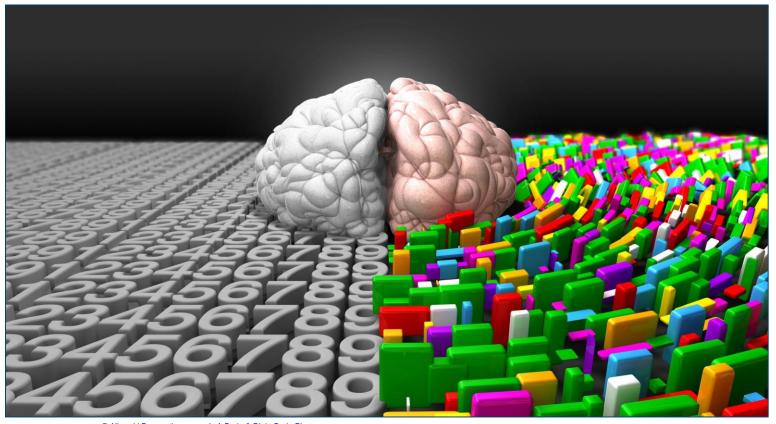








Two views of the World?



© Albund | Dreamstime.com - Left Brain & Right Brain Photo



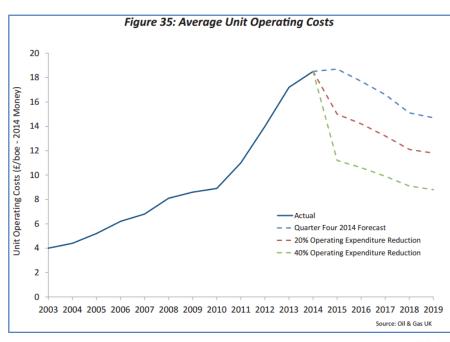
Business Context

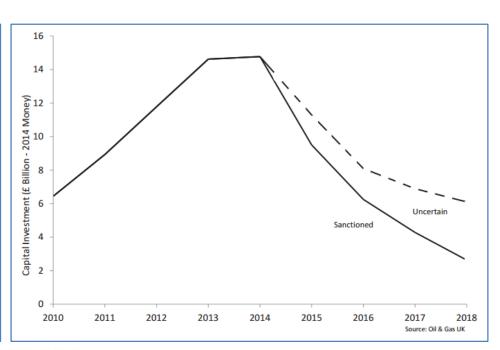


The Challenge / UK example

Business issues

Major cost increases, oil price collapse, oil harder to find Deep water, ultra high pressure / temperature, small pools Asset integrity & legacy challenges







Wood Review 2014 - recommendations

"We've committed to implementing all of Sir Ian Wood's recommendations to help maximise recovery of North Sea oil and gas"

Michael Fallon, UK Energy Minister, 2014



- Regulatory powers to implement: Transparency and access to Data
- Regulator Action (9): Facilitate the appropriate sharing of information
- Regulator Action (11): ensure licensees meet their obligations for retention and release of data
- Regulator Action (12): promote a sustainable, unified approach to the management of UK petroleum related geoscience information
- Regulator Action (14): Operators should provide asset performance data on a timely basis (no industry wide definition of key metrics / shared knowledge / common terminology)
- Technology Strategy: establish technology theme groups



#AIIM15



Production

Efficiency

CONFERENCE 2015

Working Groups / UK example



People



Standards & Simplification



Logistics & Maintenance



Late-Life Extension & Decommissioning

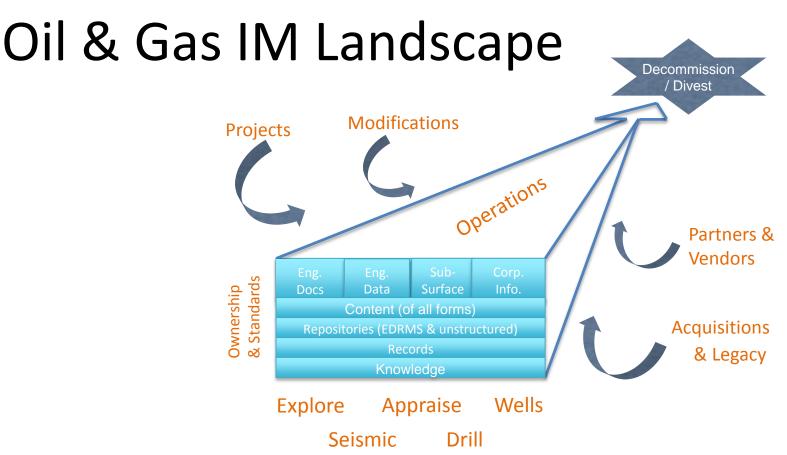
HUGE Prize

- Look outside the industry
- Example: Crossrail (London) £14.7bn project
- Saving 20% of total project cost
- How? Integrated IM and BIM



What is Oil & Gas IM?





Provide the right information to the right people at the right time

#AIIM15



Business Areas/Percentage of participants providing the service	Dept. does not exist	We do not service dept.	Seismic Data Mgmt.	Engineer Data Mgmt.	Wells Data Mgmt.	Doc Control	Doc Mgmt.	Records Mgmt.	Library Service	Intranet Content Mgmt.	BMS Content Mgmt.
Marketing	36	27	0	0	0	9	36	18	18	9	9
Office Services	9	36	0	0	0	9	45	27	18	27	18
Quality	9	9	0	0	0	36	64	27	36	18	45
Business Development	36	18	18	9	18	9	45	18	27	0	9
Human Resources (HR)	0	27	0	0	0	9	45	55	36	27	36
Modification Engineering	9	0	0	27	0	73	73	64	36	18	36
Materials	0	27	0	9	0	45	64	45	36	18	45
Finance	0	27	0	0	0	9	55	55	36	27	27
Asset Integrity	18	9	0	18	0	64	73	36	45	9	55
Producing Assets	36	0	9	27	9	64	64	36	36	9	36
Well Integrity Management Services	18	18	9	18	36	36	64	45	36	9	45
Subsurface	9	27	55	0	45	36	55	55	45	27	45
Operations	0	9	0	27	9	82	82	82	55	27	55
Projects	0	0	9	27	18	100	100	73	55	27	55
Drilling, Completions and Well Services	0	36	9	0	36	27	45	55	36	27	45
Production	9	36	0	9	0	36	45	45	36	18	36
Well Operations	9	27	0	9	27	45	45	45	27	9	36
Health, Safety and the Environment (HSE)	0	18	0	0	9	55	64	45	45	18	45
Logistics	9	27	0	0	0	18	55	45	45	18	45
Commercial	9	18	0	0	0	27	64	45	45	18	45
Contracts	9	18	0	0	0	9	45	45	36	18	36
Decommissioning	18	18	9	9	18	55	45	45	45	9	18
Legal	0	18	0	0	0	9	45	64	36	18	45
Procurement	9	18	0	0	0	18	55	36	36	18	45
Information Systems (IS)	0	27	0	0	0	18	45	45	45	27	45
Board of Directors	0	55	0	0	0	9	36	27	18	18	27





Scale of Maturity

Level 2

Discontinuous

Level 1 Ad-hoc

- IM standards & processes not defined
- IM practices determined by the individual and are adhoc
- · People are reluctant or unable to share information
- · Multiple, disconnected information sources & IT tools with data duplication
 - centric

- · Some IM standards & processes defined
- · IM practices may be consistent within teams but are not uniform across the organisation
- · People are willing to share knowledge and do so primarily within co-located teams
- · Some IT tools are available but not fully utilised and team
- · Document centric approach

Defined & Repeated

 IM standards & processes largely defined

Level 3

- IM practices are consistent across the organisation
- · People are supported in sharing their knowledge across the organisation
- IM resources have been identified. evaluated, classified & made accessible
- Fit for purpose organisation wide IT tools
- Document centric data conscious

#AIIM15

Level 5

Leading Practice

- · Best practice
- · Adopted by peers
- Provides competitive advantage
- Optimum ROI
- Reputation enhanced

The Prize

Decision Value

Integration Value

Performance Value

Time Value

Level 4 Measured & Improving

Knowledge centric processes empower people to focus on innovation, networking and

IM goals & benefits are monitored

collaboration

- IM standards & processes are regularly improved
- IT tools and IM/Data models are highly integrated and automate processes
- Data centric

Cost to maintain

The Business Situation

Summary

- 1. Oil & Gas 'perfect storm'
- 2. Boardroom focus; Production, Cost, Risk
- 3. IM can make a material difference, or it could make things worse
- 4. Move from IM governance approach to value creation & analytics

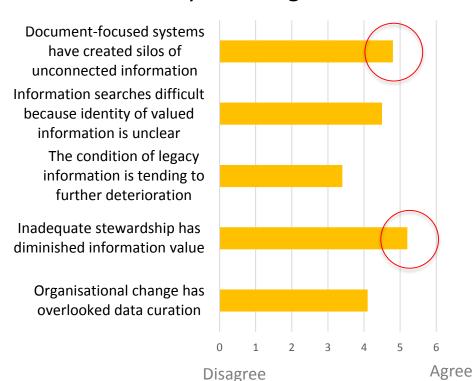


Tackling legacy information

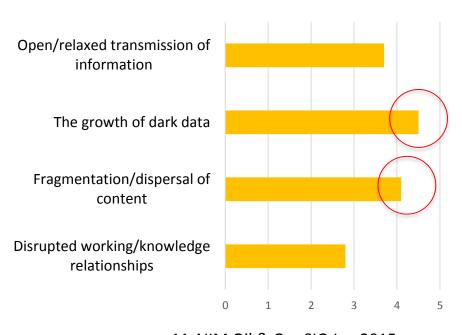


The Legacy

Today in oil & gas



The move from paper to digital has meant



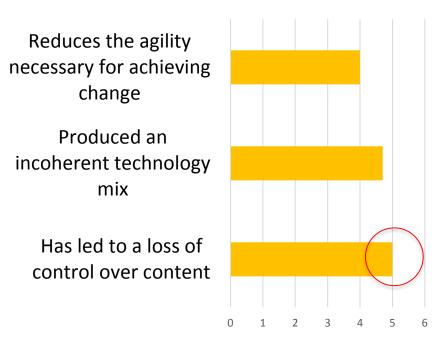
n=11 AIIM Oil & Gas SIG Jan 2015





Corporate management

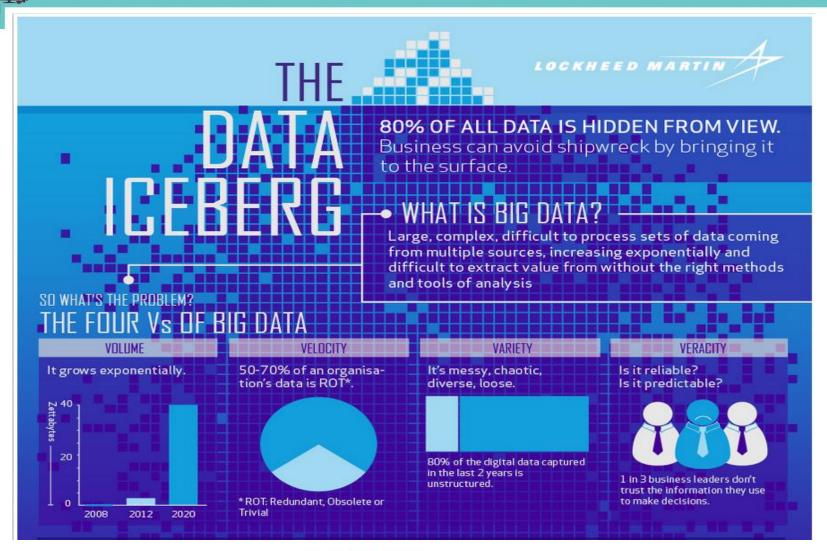
Outsourced IM (to EPC)



Perceptions of value







Options

- 1. Think happy thoughts, put it off or leave it to someone else
 - Ignore it. Cheap but has issues and risks
- 2. Work on it 'in the background', without support (or thanks)
 - Farm it, govern it, (may fail)
- 3. Tackle it as project with business support
 - Stakeholders with power
 - Combine manual & technical approaches
 - Focus on business performance

Learning Objective/ Key Takeaway One:

Goal: Provide the right information to the right people at the right time

Tackling legacy information

- 1. Sell the prize: Vital to have executive sponsorship
- 2. Relate it to business strategy & objectives
- 3. Understand what information you have
- 4. Run the legacy project to get the information into the right shape



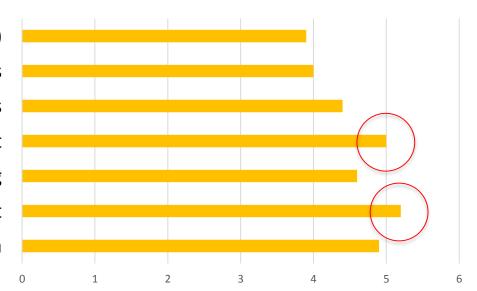
Mining data from documents



Data mining

Mining information from data organised as documents and records

Is an improving option (new techniques)
Will remain a task for document specialists
Is highly challenging for paper documents
Addresses only a small proportion of content
Offers an uncertain base for decision-making
Is complex, non-standard and inconsistent
Means reliance on variable metadata







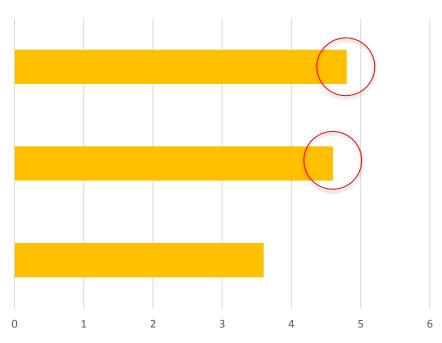
The technology angle

Tactics not strategy

Organisations focus on short-term technology provision rather than planned data management

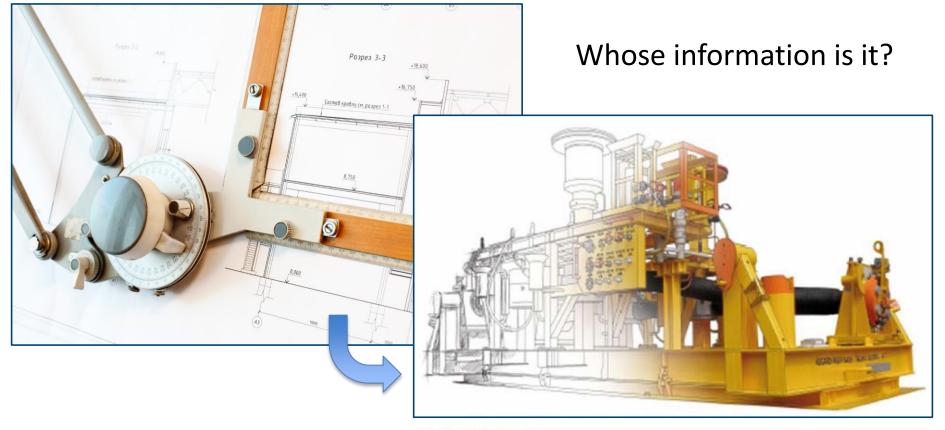
The integration of data systems to enhance business has been ignored since it is not a quick fix

Document management systems do not rank with cutting edge industry technologies





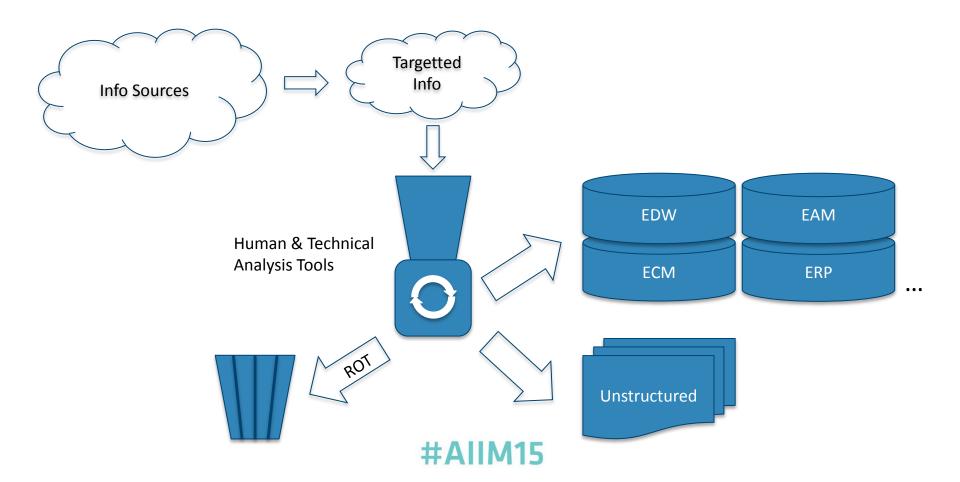
Legacy drawings to data-centric engineering





Methods

CONFERENCE 2015



What data do we want?

Example: ISO 15926

"Integration of life-cycle data for process plants including oil and gas production facilities"

Issues: 30% time wasted looking for information

Don't leave it to the EPC / vendors

Needs: Enable links between tags, sensors, documents

Learning Objective/ Key Takeaway Two:

Mining Data from Documents

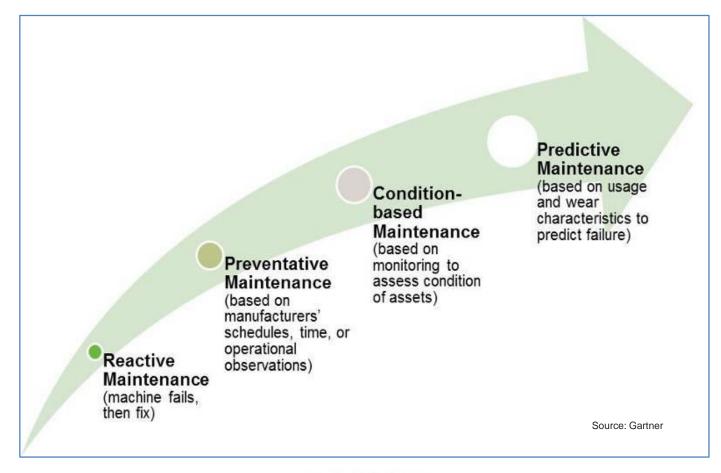
- 1. Data is necessary to permit smarter engineering & analytics
- 2. Re-processing drawings, to scrape data is often necessary
- 3. Tools can help if you know how to use them

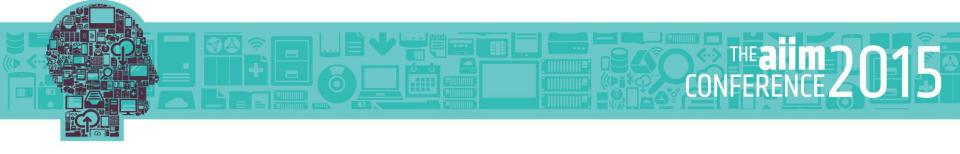
Using Data Analytically



THE alim 2015

Smarter Maintenance





Information & Analytics



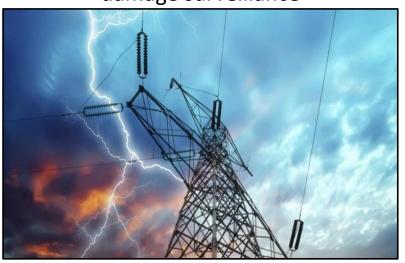


Situational Awareness



Information Visualisation

Automated storm damage surveillance



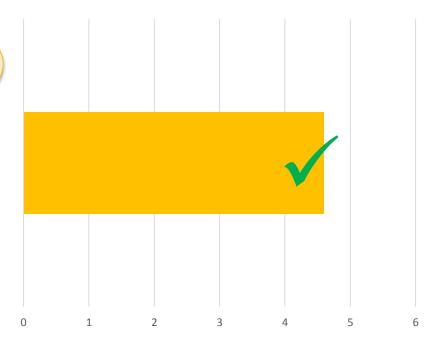


The future for IM

Optimism and consensus

May need a new name?

The future of IM lies in full enterprise content management offering business leverage



Learning Objective/ Key Takeaway Three:

Using Data Analytically

- Pitching IM based on governance is tough.
 Analytics & value creation are the levers you need to sell IM
- 2. Technology developing fast, big data approach yielding results
- 3. Be indispensable to the business, adapt with new skills
- 4. Show how IM can 'move the dial' go get the prize!



LOCKHEED MARTIN

\$45bn turnover

120,000 employees

Civil IS & GS division

100 year+ history

Broad range of skills / clients

Long term relationships

Global reach

Strength and depth

Innovation



Aerospace & Defense



Space



Information Technology



Emerging Capabilites

#AIIM15

Presented by:

Neale Stidolph – Head of Information Management Lockheed Martin, Johnstone House, Rose Street, Aberdeen, AB10 1UD, UK

Telephone: +44 (1224) 611036

Mobile: +44 (0) 7801 039623

e-mail: neale.stidolph@civil.lmco.com

Web: lockheedmartin.com