

How Proventeq helped an international patient-centric and technology-enabled advisory firm to consolidate their global digital content estate and optimize collaboration on a global scale with SharePoint Online.



Company name Alira Health	Location USA
Industry Pharmaceutical manufacturing	Project Citrix ShareFile to SharePoint Online

Alira Health is a consulting company within the pharmaceutical sector. Founded in 1999 and headquartered in Massachusetts, the company's mission is to humanize healthcare. It has offices in Basel, Bordeaux, Barcelona, Cambridge, Munich, Paris, San Francisco, Singapore and Toronto.



Case study summary

Alira Health has enjoyed strong organic growth and a steadily increasing workforce. In 2021 its headcount increased more dramatically when it acquired another business. The acquisition resulted in a leap from 200 to 600 employees, but Alira also acquired the new company's Citrix ShareFile. Alira now had two storage ecosystems—ShareFile and its own SharePoint, creating complexities of data management.

The team's first attempt to migrate Citrix ShareFile data into its own SharePoint environment failed because of the complexity of ShareFile and a lack of trust in the process internally. The team needed a consulting firm that could gain the trust of internal customers and chose Proventeq to support its second attempt at migrating 100GB of data from Citrix ShareFile to SharePoint.

Proventeq provided what Alira described as "critically important support around the challenges of loading and reloading data and identifying and resolving errors", issues which could have presented roadblocks to a successful migration.

"What we had hoped to gain from the migration, and did, was efficiency and safety through having all staff in the same shared environment.

This means that when we train staff remotely, we can train them all at the same time".

Jonathan Saltori, IS&T Knowledge Lead,
Alira Health

The challenges solved

Rapid, hassle-free data migration

100GB of data had to be moved from Citrix ShareFile to SharePoint online in a few hours.

Two data ecosystems

The team was tasked in unifying the disparate systems to ensure all staff were working in the same data ecosystem, while enjoying efficiency and cost benefits by reducing the number of licences required.

Versioning issues

Proventeq helped Alira to locate and overcome versioning issues and migrating only the latest version of data.

Complexity of FileShare

Alira's first attempt to migrate Citrix ShareFile data failed because of the complexity of ShareFile and a lack of trust in processes internally. Proventeq then supported the migration and it was a success.



Best practice strategy

Once the Alira team had decided where to migrate its data to, completed the mapping and agreed security terms, Proventeq's migration experts implemented a best practice content migration solution to enable a smooth migration to the new SharePoint environment.

Discovery and analysis

Proventeq's migration experts worked closely with Alira Health to remove potential risks before migration by analyzing their content using the Power BI report.

Information architecture organization

Classification and separation of data was efficiently processed to meet the demands of accessibility and navigation within the new SharePoint architecture.

Top-level consulting

Alira used Proventeq's SharePoint Migration tool to migrate from Citrix ShareFile to SharePoint, also choosing to buy eight hours of consultation to ensure the transition went smoothly.

Security and compliance

Proventeq's technical architects provided a unique level of security throughout the migration. Through integrating metadata of the source and the destination, we were able to migrate content with the same security permissions.

The results

Creating a single source of truth

By moving their content from Citrix Sharefile to SharePoint online, Alira Health was able to reduce the number of licenses required by working in one data ecosystem, instead of two.

A truly collaborative culture

Alira Health are able to train all staff remotely, at the same time, in the same shared environment. This improves the employee experience and promotes a collaborative culture in the workplace.

Time and efficiency

The migration was successful and the Alira IS&T team could provide internal clients with reliable feedback and security which matched their Citrix folders.

100GB EMAILS & DOCUMENTS migrated 

Proventeq's support with assessment and planning was excellent: we could create tasks and know what we had to run, organise the migration and match the security from the Citrix environment to the SharePoint one."

Jonathan Saltori, IS&T Knowledge Lead,
Alira Health

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